

Forisk News, April 28, 2010

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Subject line: Forisk News: Wood Demand – Timber REITs – Forisk Blog

Wood Demand: Pine sawtimber consumption in the US South improved 6.1% during the first quarter, after hitting five-year lows during the fourth quarter of 2009. Pulpwood demand increased 1.1% this quarter at both pulp and OSB mills. In addition, in-woods chips receipts in the South hit their highest levels since Forisk began reporting in 2006. Looking ahead, we expect pulpwood demand to reach pre-decline levels by 2013 as OSB and bioenergy facilities increase consumption. For further details by state and by end use market, review the Wood Demand Report.

Timber REITs: The Forisk Timber REIT (FTR) Index of publicly-traded timber REITs (Plum Creek, Potlatch, Rayonier) returned 10.05% year-to-date in 2010 relative to 4.48% for the S&P 500. Weyerhaeuser's impending REIT conversion will increase the market capitalization of the FTR Index and the public timber REIT sector by ~85%. Forisk instructors will review performance metrics, discount rate estimation, and NAV analysis for public timber REITs in Atlanta during its "Investing in Timber REITs" Master Class on August 4th (see Forisk Updates below).

Forisk's Blog: Forisk recently launched its blog to provide timely and concise independent analysis of wood markets, bioenergy projects and timberland investment vehicles. To subscribe, please visit <u>Forisk's Blog</u>.

Forisk Updates

- The Forisk Continuing Education Program offers **Applied Forest Finance** on August 4th at the Emory Conference Center Hotel in Atlanta, Georgia. In addition, the **Investing in Timber REITs** Master Class will be offered in the evening. For course details and to register, click <u>here</u>.
- Forisk's 10-year Stumpage Forecast for pine sawtimber and pulpwood in the US South is available. The ForiskForecast provides year-by-year and state-by-state forecasts of stumpage pricing through 2020. For details, please contact Brooks Mendell at bmendell@forisk.com.

Forisk provides research and educational services to executives and analysts making decisions associated with timber REITs, timberlands, and wood-using energy and manufacturing facilities.