

2023 Timber Market Analysis Class

Live Zoom Webinar • October 11-12, 2023 • Daily from 10:30am - 2:00pm Eastern Time (US)

Delivered in an interactive environment through Live Zoom Webinar, the 2023 Timber Market Analysis Class walks through the process to understand, track, and analyze the price, demand, supply, and competitive dynamics of local timber markets and wood baskets through the use of case studies.

- This class is divided into two half-days of content where Day 2 builds on Day 1.
- This event will be recorded for online viewing afterwards, however, we can only offer Continuing Education Credits to the people who attend the live webinars day-of.

[Visit Forisk's website to learn more and register online.](#)

Day 1 Agenda:

| Lead Presenter | Presentation Title | Start Time (Eastern Time) | End Time (Eastern Time) | Time in Hours |
|----------------|--|---------------------------|-------------------------|---------------|
| Brooks Mendell | Timber Market Frameworks | 10:30 AM | 10:50 AM | 0.33 |
| Brooks Mendell | Defining "Operable" and "Analyzable" Markets | 10:50 AM | 11:15 AM | 0.42 |
| Brooks Mendell | Specifying Types and Sources of Supply | 11:15 AM | 12:00 PM | 0.75 |
| | BREAK | 12:00 PM | 12:30 PM | 0.50 |
| Brooks Mendell | Baselining Wood Demand and Competition | 12:30 PM | 1:30 PM | 1.00 |
| Brooks Mendell | Current vs. Future Timber/Wood Market Analysis | 1:30 PM | 2:00 PM | 0.50 |
| | | | Total CE Hours: | 3.00 |

Day 2 Agenda:

| Lead Presenter | Presentation Title | Start Time (Eastern Time) | End Time (Eastern Time) | Time in Hours |
|----------------|---|---------------------------|-------------------------|---------------|
| Shawn Baker | Evaluating Supply Chain Issues | 10:30 AM | 11:00 AM | 0.50 |
| Amanda Lang | Developing Industry Scenarios | 11:00 AM | 11:20 AM | 0.33 |
| Amanda Lang | Projecting Market-Specific Wood Demand | 11:20 AM | 12:00 PM | 0.67 |
| | BREAK | 12:00 PM | 12:30 PM | 0.50 |
| Amanda Lang | Projecting Market-Specific Forest Supplies | 12:30 PM | 1:05 PM | 0.58 |
| Shawn Baker | Forecasting Stumpage and Delivered Prices | 1:05 PM | 1:45 PM | 0.67 |
| Amanda Lang | Comparing Markets and Communicating Results | 1:45 PM | 2:00 PM | 0.25 |
| | | | Total CE Hours: | 3.00 |